

PULSE DASHBOARD™

REALTIME DATA MANAGEMENT SUITE



Real-Time data, on-screen, company-wide, all the time

Important metrics not found in standard Macola

Manage with real-time data instead of yesterday's reports

Click any item for more details

Eliminate costly manual reports

Modules for every department

One-click custom report writer

Installation & training in an afternoon

Take charge of your business with new PULSE Dashboard™

Real-Time Dashboard

Manage with real-time data instead of yesterday's reports

Since 2005, the PULSE DASHBOARD software has been helping companies leverage their Macola investment in a new way—with real-time display of vital business metrics, and detailed analysis with the click of a mouse. You will track critical factors for your business, on-screen and real-time. PULSE DASHBOARD will revolutionize the way you manage your business.

PULSE Dashboard

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digs deep into your Macola database – finding opportunities to reduce backlogs, optimize inventory, reduce costs and increase your profits.

One-Click Report Writer

Detailed reports on demand—
Eliminates costly manual reports

New PULSE DASHBOARD One-Click Report Writer makes it easy for every department to generate detailed business reports in seconds. And since every user accesses the same database, inconsistencies between reports from different departments are eliminated. PULSE DASHBOARD One-Click Report Writer will increase productivity throughout your business.

PULSE DASHBOARD: Revolutionary Real-Time Data

► PULSE Dashboard adds revolutionary capabilities to Macola

- Manage with today's real-time data instead of yesterday's reports
- Important metrics not found in standard Macola
- One-click drill-down to view details
- One-click custom report writer and export to Excel/printer/PDF
- Installation & training in an afternoon

► PULSE pinpoints new ways to reduce costs and increase profits

- Focus on shortages that prevent on-time shipping
- Anyone in your company can now generate custom views/reports
- You can now budget sales by customer, salesperson, products, etc.
- Focus on increasing inventory turns to reduce inventory
- Inventory aging pinpoints unused inventory

► PULSE modules track key metrics of every function

MODULE 1 Executive

- Track customer bookings and shipments by day and month
- Focus on orders to be shipped to maximize revenue
- Track gross margins by day and month
- Real-time aging of accounts receivable and accounts payable

MODULE 2 Sales & Marketing

- Track sales by customer, territory, rep, distributor, category, etc.
- Budget by customer, product, salesperson, etc.
- View month, quarter, year, last year sales & margin vs. budget

MODULE 3 Customer Service / Shipping

- View shortages and backorders preventing on-time shipping
- On-time shipping statistics by customer and item
- Credit memos analysis

MODULE 4 Inventory

- Inventory turns by month by item and ABC class
- Inventory aging
- View month by month on-hand, receipts, usage and turns—drill-down for history

MODULE 5 Production Control

- View raw material & component shortages preventing on-time manufacturing
- View week by week production schedule
- Production order dollar aging

HOW DOES IT WORK?

PULSE works with the Microsoft SQL version of the Macola Progression and ES software, extracting data real-time for instant display and analysis. In order to provide meaningful information, inventory turns are calculated nightly rather than continuously.



MODULE 6 Purchasing

- On-time deliveries and quality performance by vendor
- Aging of open purchase orders
- Pinpoint past due orders and upcoming deliveries

MODULE 7 Inventory ABC Class Generator

- Quickly and accurately set the ABC class for each item
- ABC classes can be set by item or by item/location

MODULE 8 Financial Control

- Month-by-month actual vs. budget vs. last year graphs
- Drill-down to view details
- Department managers can now track controllable expenses real-time

www.PulseDashboard.com ► For questions or a demonstration, call Terry Lanham at 513.723.8091

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Founded in 1981, Leahy Consulting has been providing Macola consulting services & software development for the past 20 years.